

Use for President's report and Institutional profile

**Financial Indicators**

| <b>For Fiscal Year Ending 5/31</b>            | <b>2007</b> | <b>2008</b> | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>2012</b> | <b>2013</b> | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Demand</b>                                 |             |             |             |             |             |             |             |             |             |             |             |
| <b>Freshmen</b>                               |             |             |             |             |             |             |             |             |             |             |             |
| <b>Applications Received</b>                  | 5,187       | 5,720       | 5,932       | 6,221       | 6,343       | 6,454       | 7,562       | 8,969       | 9,009       | 9,186       | 9,786       |
| <b>Acceptance Rate</b>                        | 68.8%       | 67.2%       | 64.3%       | 73.5%       | 71.7%       | 70.2%       | 63.3%       | 66.9%       | 64.3%       | 65.7%       | 69.8%       |
| <b>Contribution Ratios</b>                    |             |             |             |             |             |             |             |             |             |             |             |
| <b>%of Current Fund Revenues</b>              |             |             |             |             |             |             |             |             |             |             |             |
| <b>Tuition and Fees</b>                       | 60.6%       | 57.7%       | 59.0%       | 61.9%       | 62.5%       | 61.1%       | 63.8%       | 65.2%       | 65.5%       | 66.5%       | 66.9%       |
| <b>Contributions</b>                          | 2.9%        | 2.6%        | 1.4%        | 0.9%        | 1.2%        | 2.1%        | 1.0%        | 0.5%        | 1.0%        | 1.2%        | 1.3%        |
| <b>Investment Return for Operations</b>       | 8.4%        | 10.5%       | 7.0%        | 6.4%        | 6.0%        | 6.6%        | 7.1%        | 7.6%        | 7.4%        | 8.1%        | 7.4%        |
| <b>Auxiliary Income</b>                       | 16.7%       | 15.5%       | 16.1%       | 16.6%       | 16.4%       | 15.4%       | 15.2%       | 15.1%       | 15.1%       | 14.7%       | 15.4%       |
| <b>Market Value of Investments (\$000's)</b>  |             |             |             |             |             |             |             |             |             |             |             |
| <b>Endowment Funds</b>                        | 245,507     | 242,512     | 172,618     | 202,044     | 237,122     | 211,113     | 236,536     | 264,216     | 267,637     | 254,318     | 268,143     |
| <b>Annuities and Funds Held in Trust</b>      | 11,462      | 11,857      | 9,493       | 9,759       | 10,230      | 9,098       | 8,180       | 8,431       | 8,293       | 7,836       | 8,004       |
| <b>Liquidity Indicators</b>                   |             |             |             |             |             |             |             |             |             |             |             |
| <b>Cash and Cash Equivalents (000's)</b>      | 11,641      | 17,901      | 30,048      | 13,442      | 412         | 1,049       | 3,068       | 2,711       | 5,204       | 12,595      | 33,399      |
| <b>Cash and Investments to Operations</b>     | 231.4%      | 216.6%      | 163.4%      | 172.8%      | 173.2%      | 148.9%      | 157.6%      | 177.9%      | 183.1%      | 178.9%      | 203.2%      |
| <b>Debt to Equity</b>                         | 34.6%       | 32.7%       | 39.4%       | 35.8%       | 31.7%       | 32.8%       | 29.8%       | 29.2%       | 27.9%       | 28.1%       | 25.2%       |
| <b>Other selected data</b>                    |             |             |             |             |             |             |             |             |             |             |             |
| <b>Full-time Equivalent Enrollment</b>        | 5,537       | 5,508       | 5,318       | 5,337       | 5,332       | 5,193       | 5,061       | 5,085       | 4,943       | 4,910       | 5,067       |
| <b>Total University Assets, Net (\$000's)</b> | 366,473     | 386,135     | 322,356     | 353,202     | 389,361     | 370,830     | 399,155     | 434,191     | 429,811     | 423,099     | 455,750     |
| <b>Total Realized Gifts (\$000's)</b>         | 10,736      | 18,312      | 16,151      | 15,880      | 13,841      | 17,200      | 12,783      | 8,073       | 8,458       | 13,026      | 14,324      |